IDENTIFICATION OF THE AREA

Name or Designation: Area 60 - Southeast King County

Boundaries: This area is located in the Southern portion of King County. The northern boundary is 277th Street South to the Green River. The boundary then follows the Green River south, then southeast to the east boundary line, which is the King/Kittitas County line. The southern boundary follows the King/Pierce County Line to the western boundary 51st Avenue South.

The Cities of Algona, Auburn, Enumclaw and Pacific, Muckleshoot Indian Reservation, and a portion of Unincorporated Southeast King County are located within Area 60.

Area 60 contains approximately 254,815 acres, of which approximately 17,214 acres are incorporated within the Cities of Algona, Auburn, Enumclaw and Pacific leaving approximately 237,601 acres in unincorporated King County.

Maps:

A general map of the area is included in this report. More detailed Assessor's maps are located on the 7th floor of the King County Administration Building.

Area Summary:

The Western portion of Area 60 contains neighborhoods 10, 20 and 30. Algona, Auburn and Pacific are the Cities located in this area. These neighborhoods are heavily urbanized. Sales show the main influx of development has been in the area of warehousing, light manufacturing, and retail space. New developments and planned additions to these neighborhoods during 2006 include the following:

- ❖ Area 60, Neighborhood 10, includes the cities of Pacific and Algona and the area around the Super Mall including southwest Auburn:
 - Wal-Mart has purchased approximately 22 acres of commercially zoned land adjacent to the Super Mall for the purpose of constructing a Super Wal-Mart Store.
 - Algona's first Condo-Warehouse was completed and two units have sold.
 - Del's Farm Supply has opened a store on the West Valley Highway, just south of 15th Street SW

- Three new retail stores are under construction at the NW corner of the intersection of "A" Street SE and Ellingson Road.
- ❖ Area 60, Neighborhood 20, the Central Auburn Business District:
 - Construction has started on the \$11M condo/hotel project in the CBD of Auburn knows as Project Ace. The parking garage has been completed and the existing buildings have been razed to make way for the development of the site. A 45 room Ramada Hotel is planned for this location along with 40 condo units.
 - Auburn Regional Medical Center plans to construct a parking garage and medical office building across street from hospital starting in 2007.
 - Humphries Industries constructed three warehouses adjacent to SR-18 with a total building area of approximately 34,000 square feet.
- ❖ Area 60, Neighborhood 30, North Auburn and surrounds:
 - Auburn Airport, owned by the City of Auburn, leased three parcels of land to developers for the construction of airplane hangers. The hangers were divided into private spaces and are being sold as condominium units. Majority of the condo-airplane hangers have been sold.
 - Green River Community College has completed the building of a new 75,000 square foot Science Center.
 - City of Auburn has begun the construction of Phase I of the Environmental Park lying between Interurban Trail and SR-167, north of West Main Street.
 - Matson Dodge completed the building a new auto dealership on Auburn Way North adjacent to the existing dealership. Old dealership building has been razed. The new dealership has approximately 40,000 square feet, nearly twice the size of the old one.
 - Two distribution warehouses are either one built and the other under construction and have approximately 397,000 square feet and 199,000 square feet respectively. Both have access to SR-167 via Frontage Road and SE 272nd Street.

The Eastern portion of Area 60 contains neighborhood 40, which is primarily rural home sites, dairy farming, and recreational. The City of Enumclaw is located in neighborhood 40 and is the regional market place for Southeast King and Northeast Pierce County. Enumclaw offers a wide range of services, including a hospital, large super markets, automobile showrooms, restaurants and motels. Three state highways serve the City of Enumclaw and neighborhood 40, SR-164,

SR-169 and SR-410. SR-164 links Enumclaw with Auburn and Interstate Highway 5 to the west. SR-169 goes north from Enumclaw to Renton and Interstate Highway 405 and SR-410 connects Enumclaw with Tacoma on the west and Yakima on the east. The City of Enumclaw has had a utility connection moratorium on new developments, for properties outside the city that has been in place for the past three years. The moratorium is reviewed every 6 months and was most recently extended to April 2007. Enumclaw has completed the construction of a new water pumping station and all that remains is the development of a new wastewater treatment plant. According to the City of Enumclaw, construction on the wastewater treatment plant is to start in 2007 and be completed by 2009. The moratorium does not restrict development if water and sewer is available; it concerns properties that are not presently served. Within the City of Enumclaw there have been a number of commercial developments either started or completed during the past year.

- King County has transferred ownership of the King County Fair Grounds to the City of Enumclaw with the potential development of the site to an equestrian facility and exposition center.
- White River Credit Union is relocating to their new facility on Third Avenue.
 The newly completed building will double their existing space and have a drive thru window.
- QFC has completed interior remodeling. The adjacent parcel has been developed to a gas service center.
- A self storage complex, Enumclaw Self Storage, is under construction to the north of Gambel Motors and will have a total storage area of approximately 67,000 square feet.

The Central portion of Area 60 noted as neighborhood 70 is within Incorporated Auburn, however is rural in use, especially the area that lies south of the White River. Most of the Muckleshoot Indian Reservation is located in this neighborhood with the balance of the reservation located in neighborhood 40.

Over the past few years the Muckleshoot Indian Tribe has been in the process of repurchasing that portion of the Reservation that was sold subsequent to the passing of the Dawes Act in 1887. Included in the repurchase are the Forest Villa Shopping Center and also a 95 acre tract lying on the most westerly portion of the reservation. In addition to the repurchase of the reservation lands the Muckleshoot's have purchased the 167 acre parcel of land upon which the Emerald Downs Race Tract is located and an additional twenty five (25) acres lying westerly of Emerald Downs.

Within Area 60, neighborhood 70, there were only four (4) commercial non Muckleshoot sales, of which three were improved properties on one vacant site.

| AREA-NEIGHBORHOOD | PARCEL COUNT |
|-------------------|--------------|
| 60-10 | 514 |
| 60-20 | 534 |
| 60-30 | 721 |
| 60-40 | 595 |
| 60-50 | 1 |
| 60-70 | 112 |
| TOTAL PARCELS | 2,477 |

Physical Inspection Area:

The Physical Inspection neighborhood for Area 60 was neighborhood 40. This neighborhood includes the City of Enumclaw and all lands lying easterly of the Muckleshoot Reservation, south of the Green River and north of Pierce County. The easterly boundary is Kittitas County. The total geographic area is approximately 20,000 acres. Within neighborhood 40 there are five hundred ninety five (595) parcels, excluding improved specialty parcels, and they were all inspected for this year's revaluation. The geographical boundaries are as follows: This sub area is bounded by Lake Holm Road Southeast and Green Valley Road to the north, by the King/Kittitas County line to the east, by the King/Pierce County line to the south, and by the White River and Green Valley Road Southeast to the west.

Northerly: SE 369th Street thru SE 371st Street

Easterly: King/Kittitas County Southerly: King/Pierce County Line

Westerly: 132nd Avenue SE

SCOPE OF DATA:

Land Value Data:

Land sales that occurred in Area 60, between the dates of January 2004 and December 2006, were investigated to determine if they were market transactions, useful in estimating land value. Sixty-four (64) arm's length land sales closed during this period in Area 60. These sales were given primary consideration for valuing land as of 1/1/2007. Sales information is obtained from excise tax affidavits and reviewed initially by the Accounting Division, Sale Identification Section. Sales information is analyzed and investigated by the appraiser to determine if they are market transactions.

LAND VALUE

Preliminary Land Ratio Analysis:

A Preliminary Ratio Study was completed **before** the application of the 2007 recommended land values. This study benchmarks the current assessment level using 2006 posted land values. The study was also repeated **after** application of the 2007 recommended land values. The results are included in the validation section of this report.

| | 2006 Ratio | 2007 Ratio |
|---------------------------|------------|------------|
| Assessment Level | 71.7% | 90.30% |
| Coefficient of Dispersion | 21.50% | 10.55% |
| Coefficient of Variation | 39.80% | 13.99% |
| Standard Deviation | 34.06% | 12.58% |
| PRD | 1.19 | 1.00 |

Of the sixty-four (64) land sales used in this analysis, twenty one (22) or approximately 34% took place in 2004, twenty two (22) or 34% took place in 2005 and the balance of the sales occurring in 2006.

The search for comparable land sales was made within each geographic neighborhood and expanded to include the surrounding neighborhoods within the geographic area. Location and zoning were the major factors considered for adjustments. The following table shows the majority of land sales used in this report.

| LAND SALES BY ZONING AND PRICE PER SQUARE FOOT | | | | | | | | | | | |
|--|-----------|------------|-----------|--------------|--|--|--|--|--|--|--|
| ZONING | SALES(NO) | HIGH/SF | LOW/SF | AVERAGE | | | | | | | |
| M-1 & IL | 19* | \$7.49/SF | \$0.45/SF | \$4.35/SF*** | | | | | | | |
| M-2 | 3 | \$7.24/SF | \$3.62/SF | \$5.20/SF | | | | | | | |
| C-1, C-2, C-3 | 30* | \$22.50/SF | \$2.01/SF | \$8.90/SF** | | | | | | | |
| BN-CB-HBC- | 7 | \$14.11/SF | \$6.17/SF | \$9.40/SF | | | | | | | |
| GO-RO-HC | | | | | | | | | | | |
| CBSO/OSCA/F | 4 | \$6.38/SF | \$1.52/SF | \$3.72/SF | | | | | | | |
| R-4, RMPH | 1 | \$4.62/SF | \$4.62SF | \$4.62SF | | | | | | | |

^{*}includes wetland sales zoned either M1 or IL.

^{**} excludes four (4) wetland and sloped land sales.

^{***}excludes wetland sales.

Improved Value Data:

Commercial improved sales dating from January 2004 to December 2006 were considered in the evaluation of Area 60's improved properties. One hundred-twenty two (122) arm's length improved sales took place during this period. The sales were obtained from Excise Tax Records, Costar, Brokers and Agents. The sales used in Area 60, all were fair market "arms length" transactions reflecting market conditions. These sales were organized by market segments based on predominant use. Based on sales analysis, each segment reflected a market price per square foot of net rentable area. The sales price range served to establish a general upper and lower market boundary for the various property types within each subject area.

Sales Analysis by Neighborhood:

Area 60-10 Algona, Pacific, SE Auburn

Sub Area 10 is bounded by 15th Avenue Southeast to the north, by the Auburn Game Farm and Muckleshoot Indian Reservation to the east, by the King/Pierce County line to the south, and by 51st Avenue South to the west, adjacent to Area 50. The two retail concentrations are the Auburn Super Mall located on 15th Street SW and along Auburn Way South. The commercial zoned properties lying north of 15th Street Southwest adjacent to the Super Mall have assessed values ranging from \$7.00 to \$17.00 a square foot, due to good visibility and traffic exposure. The industrial zoned properties lying south of 15th Street SW have assessed values ranging from \$4.00 to \$6.50 a square foot. These values are supported by previous sales. Lower values are on neighboring streets characterized by neighborhood businesses. Any adjustments made were to primarily done to improve equalization. Twenty five (25) land sales from this neighborhood were analyzed for the 2007 assessment year. The industrial and commercial sales not in the immediate Super Mall area currently support assessed value predominately ranging from \$4.00 to \$7.00 a square foot for industrial zoned and \$3.00 to \$15.00 a square foot for commercial zoned land depending on size and location. There were only five (5) sales in sub-area 10 after the previous lien date of 1/1/2006. These sales support current assessed valuation for industrial zoned properties and do not support a change in land values at this time. During 2002 Quadrant Corporation placed a number of vacant commercial/industrial zoned parcels on the market via a public bid process and three non-wetland sales closed. Two of these sales have been developed with a McDonald's fast food restaurant and a Red Robin restaurant. They sold from a range of \$9.19 to \$12.93 per square foot; during 2006 three (3) parcels have sold for a proposed Super Wal-Mart Store with an average price per square foot of \$16.26. Based upon the three commercial sales in the Super Mall area an increase in land value is supportable and adjustments have been made to equalize the values for this market.

Area 60-20 Downtown Auburn to West Auburn

Sub area 20 is bounded on the south by 8th Street Southeast and 8th Street Northeast to the north, by the Green River to the east, and by 51st Avenue South to the west, adjacent to Area 50. The central business district (CBD) of Auburn is a distinct business district within this sub-area. As mentioned in the area summary of this report, downtown Auburn is emerging as a major retail and transit center. Many downtown single family residences have been converted into office or

retail space, reflecting the growth of business surrounding them. Only eight (8) land sales took place in this neighborhood during the past three years. They were analyzed for the 2007 assessment year. The sales included two industrial land sales and six commercial zoned sales. Current assessed value for commercial land predominately ranges from \$10.00 to \$20.00 a square foot. The higher values are found along the principle arterial streets and in the CBD. central business district of Auburn. The majority of industrial use properties are located west of downtown Auburn. One industrial zoned sale took place during 2004 and the other was in 2005. Current assessed values for industrial zoned land predominately range from \$4.00 to \$6.00 a square foot. Any adjustments made were primarily to improve equalization. Recent sales do not support increases or conversely a decrease at this time. The CBD of Auburn is zoned C-2, commercial business district, which has seen a number of new buildings being constructed and the renovation of other downtown structures. Existing buildings located on Main Street owned by the Cavanaugh family have been razed to allow the construction of a new hotel/condo project with the parking garage already completed. Thus, C-2 zoned properties along Main Street have seen their values increased to \$20.00 per square foot. The City of Auburn has offered to sell a number of city owned parcels all located within the CBD with appraised values ranging from a low of \$25/square foot to a high of \$35/square foot. Conversely the City of Auburn has purchased commercial properties in the CBD for potential redevelopment.

Area 60-30 North Auburn

Sub Area 30 is bounded to the north by 277th Street South, by 124th Avenue South on the east, by 8th Street Northeast on the south, and by 51st Avenue South on the west. Industrial development is active in this area as is auto sales and related uses which are located along Auburn Way North, one of the major N/S arterials serving the City of Auburn. Sub area 20, along with sub-area 10, has experienced the most sales activity in Area 60. Twenty (20) land sales from this sub area were analyzed. Twelve (12) of the sales are industrial zoned and the remaining eight (8) are commercial zoned sales. Industrial zoned properties in this area are predominately assessed from \$4.00 to \$7.50 a square foot, excluding the wetland sale. Properties with good visibility and high traffic volume are in demand. Some values were increased as indicated by the sales primarily along Auburn Way North and 15th Street NE. Current assessed values are within range of assessed multi-family zoned land in similar competing neighborhoods. The eight (8) commercial zoned sales support the assessed values ranging from \$4.00 to \$12.00 a square foot depending on size and location. Any adjustments made were primarily to improve equalization.

Area 60-40 SE Unincorporated King County, Enumclaw

This sub area is bounded by Lake Holm Road Southeast and Green Valley Road to the north, by the King/Kittitas County line to the east, by the King/Pierce County line to the south, and by the White River and Green Valley Road Southeast to the west. The City of Enumclaw is located in this sub area. As mentioned in the area summary of this report, Enumclaw serves as a regional market place for Southeast King and Northeast Pierce County. Eight (8) sales took place in sub area 40 and five (5) sales occurred after the previous lien date of 1/1/2006. The five (5) commercial land sales currently support the assessed values which predominately range from \$6.00 to \$14.00 per square foot. The higher values are on the principal arterials, with lower

values on neighboring streets characterized by neighborhood business. Any adjustments made to other commercially zoned properties were primarily to improve equalization. Three (3) industrial zoned land sales were utilized in this report and support a value range from a low of \$2.00/sf to a high of \$4.00/sf. Current assessed values for multi-family zoned property predominately range from \$3.00 to \$6.00 a square foot. No land adjustments were warranted for the unincorporated portion of area 40 at this time, due to the lack of sales activity. Any adjustments made were primarily to improve equalization.

Area 60-70 Southeast Auburn, Muckleshoot Indian Reservation

This sub area is bounded by State Highway 18 to the north, by Bridget Avenue Southeast, the White River and Green Valley Road Southeast to the east, by the King/Pierce County line to the south and by the Auburn Game Farm and Muckleshoot Indian Reservation to the west. Most of the Muckelshoot Indian Reservation is located in this unincorporated area of King County. Only one (1) land sale was found in this neighborhood during the past three years and that sale was a multi-family zoned property. The Muckelshoot Indian Reservation has purchased a number of residential and commercial properties in this sub market area for the purpose of repurchasing their reservation lands. The lack of significant sales activity does not warrant any value increases in this area at this time. Some adjustments were made to achieve equalization with other similar zoned properties in this neighborhood.

Land Value Conclusions, Recommendations and Validation:

Land values were estimated based on the Sales Comparison approach. Sales were analyzed based on zoning, size, location and development potential. Changes were made based on recent land sales and to achieve equalization in neighborhoods in accordance with zoning, size and location. In the absence of sales in a neighborhood, sales in other similar neighborhoods were considered. Appraiser judgment prevails in all decisions regarding individual parcel valuation. The appraiser determines which available value estimate may be appropriate and may adjust for particular characteristics and conditions as they occur in the valuation area. No adjustment to land values for Wetland/Sensitive areas subject to Sensitive Area Ordinance (SAO) was made, as the adjustments were made in prior assessment years.

The total land assessed value (specialty land included) for Area 60 Assessment Year 2006 was \$791,085,600 and the total recommended land assessed value for Assessment Year is \$819,394,100. This increase is approximately three and one-half percent (3.58%) in total assessed land value.

Improved Parcel Total Values:

Sales comparison approach model description

The sales comparison approach reflects the principles of supply and demand, balance, externalities, and substitution. The sales comparison approach is preferred when there are adequate sales data. The model for sales comparison is based on four characteristics, 1) predominant use, i.e. zoning, 2) effective age, 3) condition and 4) size. These characteristics are taken from the Assessor's records. A search was made for sales data that most closely fit the subject property within each geographic area. From January 2004 thru December 2006 there were 122 improved sales in Area 60; all were fair market "arms length" transactions reflective of market conditions. These sales were organized by market segments based on predominant use. Based on sales analysis, each segment reflected a market price per square foot of net rentable area. The sales price range served to establish a general upper and lower market boundary for the various property types within each subject area.

Sales comparison calibration

The search for comparable sales was made within each geographic neighborhood and expanded to include the surrounding neighborhoods within the geographic area. Location, quality and effective age were factors considered for adjustments.

The table below illustrates market transactions of the typical property types in area 60.

| Property Type | Sale Price Range – Low to High | Mean Sale Price Per Unit |
|--|---|--------------------------------------|
| Office Buildings/ Medical Office (2) | Sale Price Range/Sq Ft -\$70 to \$181 | Mean Sales Price/Sq Ft-\$101 |
| Retail Stores (33) | Sale Price Range/Sq Ft -\$64 to \$210 | Mean Sales Price/Sq Ft-\$195 |
| Storage Warehouse (42) | Sale Price Range/Sq Ft -\$51 to \$104 | Mean Sales Price/Sq Ft-\$80 |
| Light Industrial (4) | Sale Price Range/Sq Ft -\$59 to \$91 | Mean Sales Price/Sq Ft-\$76 |
| Garages/Mixed Use Buildings/Service Buildings (9) | Sale Price Range/Sq Ft - \$75 to \$126 | Mean Sales Price/Sq Ft - \$90 |
| Restaurants (8) | Sale Price Range/Sq Ft -\$75 to \$219 | Mean Sales Price/Sq Ft-\$158 |
| Car Wash (2) | Sale Price Range/Sq Ft-\$165 to \$175 | Mean Sales Price/Sq Ft-\$170 |
| Air Port Hangers (leasehold) not used in ratio analysis (33) | Sale Price Range/Hanger - \$37,500 to \$136 | Mean Sale Price/Hanger - \$57,800 |
| Mobile Home Parks, not used in ratio analysis (5) | Sale Price Range/Space - \$37,000 to \$69,000 | Mean Sale Price/Space - \$52,200 |

Cost approach model description

The Marshall & Swift Commercial Estimator is automatically calculated on all properties. Depreciation was based on studies done by Marshall & Swift Valuation Service. The cost was adjusted to the western region and the Seattle area. Cost estimates were relied upon in almost every instance of exempt properties including schools, churches, fire stations and public utility buildings, and served also as value indicators for new construction projects. Cost estimates were also relied upon for special use properties where no income data or market comparable data existed.

Cost calibration

Each appraiser valuing new construction can individually calibrate Marshall-Swift valuations to specific buildings in the area by accessing the parcel and the computerized valuation model supplied by Marshall & Swift.

Income capitalization approach model description

Income tables were developed for all neighborhoods in Area 60 for income capitalization. The list of tables created for each neighborhood is contained in the appendix to this report. "No income" tables were created for properties where the income approach is not applicable; examples of these types of properties are churches, schools, fire stations and for those special use properties where no income information exists.

Income approach calibration

The tables were calibrated after setting economic rents, vacancy, expenses and capitalization rates by using adjustments based on size, effective age, and construction quality as recorded in the Assessor's records. The economic rents used in the income tables were derived from rents, expenses and rates collected in the market place, i.e. data collected in the field both actual and asking, market sales data and fee appraisals, journals, publications and the Rental Survey included in the Addenda. The tables used are included in the Addenda of this report. The following table shows the rental rates, vacancy, expenses and capitalization rates for the various property types found in Area 60.

<u>Income</u>: Income parameters were derived from the market place through the listed fair market sales as well as through published sources (i.e. Office Space Dot.Com, Commercial Brokers Association, Costar, Multiple Corporate Real Estate Websites), and opinions expressed by real estate professionals active in the market.

<u>Vacancy</u>: Vacancy rates used were derived mainly from published sources tempered by personal observation.

<u>Expenses</u>: Expense ratios were estimated based on industry standards, published sources, and personal knowledge of the area's rental practices. Within our income valuation models, the assessor used triple net expenses for typical retail/mixed-use & industrial type uses. For typical office/medical buildings, the assessor used full service expenses within the valuation models.

<u>Capitalization Rates:</u> Capitalization rates were determined by local published market surveys, such as CoStar, Real Estate Analytics, The American Council of Insurance Adjustors, Colliers International, Integra Realty Resources, and Korpaz. Other national reports include; Grubb & Ellis Capital Mkt. Update, Emerging Trends in Real Estate, Urban Land Institute, and Cushman & Wakefield – 16th Annual Real Estate Trends. The effective age and condition of each building determines the capitalization rate used by the appraiser. For example; a building with a lower effective age of lesser condition will typically warrant a higher capitalization rate and a building in better condition with a higher effective age will warrant a lower capitalization rate.

| Neighborhood | Property Type | Rent Range | Vacancy & Credit Loss | Expense Range | Capitalization Rate Range | |
|--------------|---|--|--|--|--|--|
| 10 | Office | \$10 to \$22 | 20% | 25% to 30% | 7.0% to 9.5% | |
| | Retail | \$12 to \$18 | 5% to 7% | 10% to 15% | 6.5% to 9% | |
| | Warehouse/Indus | \$3 to \$4.50 | 5% to 7% | 10% | 6.0% to 8.5% | |
| | Restaurant | \$12 to \$24 | 7% | 10% | 6.5% to 9% | |
| | Markets | \$6.50 to \$13.50 | 7% to 10% | 10% | 7.0% to 8% | |
| | Medical/Dental | \$12 to \$20 | 7% | 25% to 30% | 6.5% to 9% | |
| 20 | Office | \$10 to \$22 | 20% | 25% to 30% | 7.0% to 9.5% | |
| | Retail | \$12 to \$18 | 5% to 7% | 10% to 15% | 6.5% to 9% | |
| | Warehouse/Indus | \$3 to \$4.50 | 5% to 7% | 7.50% to 10% | 6.0% to 8.5% | |
| | Restaurant | \$12 to \$24 | 7% | 10% | 6.5% to 9% | |
| | Markets | \$6.50 to \$13.50 | 7% to 10% | 10% | 7.0% to 8% | |
| | Medical/Dental | \$12 to \$20 | 7% | 25% to 30% | 6.5% to 9% | |
| 30 | Office Retail Warehouse/Indus Restaurant Markets | \$10 to \$22 \$12 to \$18 \$3 to \$4.50 \$12 to \$24 \$6.50 to \$13.50 | 20% 5% to 7% 5% to 7% 7% 7% to 10% | 25% to 30% 10% to 15% 7.50% to 10% 10% | 7.0% to 9.5% 6.5% to 9% 6.0% to 8.5% 6.5% to 9% 7.0% to 8% | |
| 40 | Medical/Dental Office Retail Warehouse/Indus Restaurant | \$12 to \$20 \$10 to \$22 \$12 to \$18 \$3 to \$4.50 \$12 to \$24 | 7% 20% 5% to 7% 7% 7% | 25% to 30% 25% to 30% 10% to 15% 7.50% to 10% 10% | 7.0% to 9.5% 6.5% to 9% 6.0% to 8.5% 6.5% to 9% | |
| | Markets | \$6.50 to \$13.50 | 7% to 10% | 10% | 7.0% to 8% | |
| | Medical/Dental | \$12 to \$20 | 7% | 25% to 30% | 6.5% to 9% | |
| 70 | Office Retail Warehouse/Indus Restaurant Markets Medical/Dental | \$10 to \$22 \$12 to \$18 \$3 to \$4.50 \$12 to \$24 \$6.50 to \$13.50 \$12 to \$20 | 20% 5% to 7% 7% 7% 7% to 10% 7% | 25% to 30% 10% to 15% 7.50% to 10% 10% 10% 25% to 30% | 7.0% to 9.5% 6.5% to 9% 6.0% to 8.5% 6.5% to 9% 7.0% to 8% 6.5% to 9% | |

Reconciliation and or validation study of calibrated value models including ratio study of hold out samples.

A ratio study was created for the Area 60. The results of the ratio study showed compliance with IAAO assessments standards and indicated that Area 60 was at a proper assessment level. Equity between improved parcels has been improved as shown by the improvement in the C.O.V from 17.59% to 11.16%, the C.O.D. from 13.24% to 8.60% and the Assessment Level was raised to 95.2% from 86.1%. The standard statistical measures of valuation performance are all within IAAO guidelines and are presented both in the Executive Summary and in the 2006 and 2007 Ratio Analysis charts and are shown in the chart below:

| | 2006 Ratio | 2007 Ratio |
|-----------------------------------|------------|------------|
| Assessment Level | 86.1% | 95.20% |
| Coefficient of Dispersion | 13.24% | 8.60% |
| Coefficient of Variation | 17.59% | 11.16% |
| Standard Deviation | 15.37% | 10.84% |
| Price Related Differential | 1.02 | 1.02 |

All parcels were individually reviewed by the area appraiser for correctness of the table application. Each appraiser can adjust any or all of the factors used to establish value by the model. The market rents as established by the income model were used as a guide in establishing the market rental rates used. The market rental rates applied vary somewhat but falls within an acceptable range of variation from the established guideline. The Senior Appraisers, before posting, reviewed final value selects.

Model Validation

Total Value Conclusions, Recommendations and Validation:

The market sales approach is considered the most reliable indicator of value when comparable sales are available.

The income approach to value is considered to be a reliable indicator of value when market sales are not available. Whenever possible, market rents, expenses, and capitalization rates were ascertained from sales. Data from surveys and publications were also considered in the application of the income model.

Cost estimates were relied upon for valuing special use properties where comparable sales data and/or income/expense information was not available.

Appraiser judgment prevails in all decisions regarding individual parcel valuation. Each parcel is field reviewed and a value selected based on general and specific data pertaining to the parcel, the neighborhood, and the market. The Appraiser determines which available value estimate may be appropriate and may adjust by particular characteristics and conditions as they occur in the valuation area.

The total assessed value for assessment year 2006 was \$1,928,422,164. The total recommended assessed value for the 2007 assessment year is \$2,071,709,400. They are presented in the following chart. The increase is due primarily because of the new construction in the area and equalizing land values.

| | 2006 Total | 2007 Total | \$ Increase | % Change |
|--------------------|-----------------|-----------------|---------------|----------|
| Land Value | \$791,085,600 | \$819,394,100 | \$28,308,500 | 3.58% |
| Total Value | \$1,928,422,164 | \$2,071,709,400 | \$143,287,236 | 7.43% |

2006 Assessment Year Area 060

| Quadrant/Crew: | Lien Date: | Date: | | Sales Date | 9S.* |
|--|--------------|---------------|----------------|-------------|------------|
| South Crew | 1/1/2006 | 4/11/2007 | | | 12/31/2006 |
| Area | Appr ID: | Prop Type: | | Trend use | |
| 060-000 | RBUT | Improveme | ent | N | |
| SAMPLE STATISTICS | - 1 = 9 : | | 1 | | |
| Sample size (n) | 122 | | | | |
| Mean Assessed Value | 1,360,900 | H | - | | |
| Mean Sales Price | 1,581,200 | H | | | + |
| Standard Deviation AV | 2,326,365 | 35 | | | |
| Standard Deviation SP | 2,639,379 | 30 - | | | |
| Ctandard Deviation of | 2,000,070 | 30] | | | |
| ASSESSMENT LEVEL | | 25 - | | | |
| Arithmetic mean ratio | 0.874 | 20 - | | | |
| Median Ratio | 0.885 | Axis Title | | | 33 |
| Weighted Mean Ratio | 0.861 | 15 - | | 30 | |
| | | 10 | | 20 | |
| UNIFORMITY | | 10 - | | | |
| Lowest ratio | 0.4266 | 5 - | | 8 | |
| Highest ratio: | 1.3508 | | 3 | 4 | |
| Coeffient of Dispersion | 13.24% | 0 +0 +0 | 0.2 0.4 | 0.6 0.8 | 1 1.2 1.4 |
| Standard Deviation | 0.1537 | 0 | 0.2 0.4 | | 1 1.2 1.4 |
| Coefficient of Variation | 17.59% | | | Ratio | |
| Price-related Differential | 1.02 | | | | |
| RELIABILITY | | | | | |
| 95% Confidence: Median | | | | | |
| Lower limit | 0.855 | | | | |
| Upper limit | 0.920 | These figures | reflect improv | ement ratio | s before |
| 95% Confidence: Mean | | revaluation. | | | |
| Lower limit | 0.846 | | | | |
| Upper limit | 0.901 | | | | |
| CAMPLE CIZE EVALUATION | | | | | |
| SAMPLE SIZE EVALUATION | 4040 | | | | |
| N (population size) | 1318 0.05 | | | | |
| B (acceptable error - in decimal) S (estimated from this sample) | 0.1537 | | | | |
| Recommended minimum: | 0.1537 | | | | |
| | 122 | | + | | |
| Actual sample size: Conclusion: | OK 122 | | + | | |
| NORMALITY | UN | | 1 | | |
| Binomial Test | | | | | |
| # ratios below mean: | 56 | | | | |
| # ratios below mean: | 66 | | | | |
| z: | 0.814821714 | | | | |
| Conclusion: | Normal* | | + | | |
| *i.e., no evidence of non-normality | | | | | |
| i.c., no evidence of non-normality | | | | | |

2007 Assessment Year Area 060

| Quadrant/Crew: | Lien Date: Date: | | | Sales Dates: | | |
|-------------------------------------|------------------|------------------|------------------------------|--------------|------------|--|
| South Crew | 1/1/2007 | 4/11/2007 | | 1/1/04 - | 12/31/2006 | |
| Area | Appr ID: | Prop Type: | | Trend use | ed?: Y/N | |
| 060-000 | RBUT | Improveme | nt | N | | |
| SAMPLE STATISTICS | | • | | | | |
| Sample size (n) | 122 | | | _ | | |
| Mean Assessed Value | 1,506,000 | | Ratio F | requency | | |
| Mean Sales Price | 1,581,200 | | | | | |
| Standard Deviation AV | 2,515,803 | 60 | | | | |
| Standard Deviation SP | 2,639,379 | <u> </u> | | | _ | |
| | , , | 50 - | | | | |
| ASSESSMENT LEVEL | | 40 - | | | | |
| Arithmetic mean ratio | 0.971 | | | | | |
| Median Ratio | 0.969 | Axis TBMO2- | | | | |
| Weighted Mean Ratio | 0.952 | ⊢ I | | | 51 | |
| - J | | 20 - | | | | |
| UNIFORMITY | | | | 24 | 29 | |
| Lowest ratio | 0.7531 | 10 - | | 24 | | |
| Highest ratio: | 1.3240 | | | 5 | 9 3 4 5 | |
| Coeffient of Dispersion | 8.60% | 0 + 0 + 0 | , 0 , 0 , 0 , 0 , | 0 1 0 1 | | |
| Standard Deviation | 0.1084 | 0 | 0.2 0.4 0 | 0.8 | 1 1.2 1.4 | |
| Coefficient of Variation | 11.16% | | | Ratio | | |
| Price-related Differential | 1.02 | | | | | |
| RELIABILITY | | | | | | |
| 95% Confidence: Median | | | | | | |
| Lower limit | 0.939 | | | | | |
| Upper limit | 0.989 | These figures r | eflect improve | ement ratios | after | |
| 95% Confidence: Mean | | calculations are | e completed for | or 2007 ass | essment | |
| Lower limit | 0.952 | year. | | | | |
| Upper limit | 0.990 | | | | | |
| SAMPLE SIZE EVALUATION | | | | | | |
| N (population size) | 1318 | | | | | |
| B (acceptable error - in decimal) | 0.05 | | | | | |
| S (estimated from this sample) | 0.1084 | | | | | |
| Recommended minimum: | 19 | | | | | |
| Actual sample size: | 122 | | | | | |
| Conclusion: | OK | | | | | |
| NORMALITY | | | | | | |
| Binomial Test | | | | | | |
| # ratios below mean: | 63 | | | | | |
| # ratios below mean: | 59 | | | | | |
| Z: | 0.271607238 | | | | | |
| Conclusion: | Normal* | | | | | |
| *i.e., no evidence of non-normality | | | | | | |

Improvement Sales for Area 060 with Sales Used 04/11/2007

| Area | Nbhd | Major | Minor | Total NRA | E# | Sale Price | Sale Date | SP/ NRA | Property Name | Zone | Par. Ct. | Ver. Code | Remarks |
|------|------|--------|-------|--------------|---------|--------------|-----------|------------|-------------------------------------|---------|-------------|--------------|---------|
| 060 | 040 | 800610 | 0245 | 1,380 | 2013703 | \$250,000 | 01/06/04 | \$181.16 | INSURANCE OFFICE (CONVERTED RESI | CB1 | 1 | Υ | |
| 060 | 020 | 781570 | 0085 | 6,192 | 2013275 | \$400,000 | 01/13/04 | \$64.60 | GREEN RIVER MUSIC | C2 | 1 | Υ | |
| 060 | 020 | 173580 | 0245 | 2,752 | 2014099 | \$375,000 | 01/19/04 | \$136.26 | BRATRUD MIDDLETON INS. OFFICE | C1 | 2 | Υ | |
| 060 | 020 | 446340 | 0365 | 9,000 | 2020637 | \$875,000 | 02/24/04 | \$97.22 | SRS-Systems Roofing Supply | M1 | 2 | Υ | |
| 060 | 010 | 335640 | 6935 | 843 | 2026881 | \$125,000 | 03/24/04 | \$148.28 | COUNTRY CORNER DELI | C1 | 1 | Υ | |
| 060 | 030 | 936060 | 0090 | 55,960 | 2030443 | \$4,302,547 | 04/01/04 | \$76.89 | EMERALD NORTH INDUSTRIAL | M1 | 1 | Υ | |
| 060 | 030 | 936060 | 0261 | 16,205 | 2029646 | \$2,000,000 | 04/02/04 | \$123.42 | RIVERBEND OFFICE PARK | C3 | 1 | Υ | |
| 060 | 030 | 000080 | 0004 | 23,370 | 2033984 | \$2,250,000 | 04/13/04 | \$96.28 | RETAIL/CAR TECH/HUNAN REST | C3 | 1 | Υ | |
| 060 | 020 | 733140 | 0345 | 4,689 | 2034948 | \$525,000 | 04/23/04 | \$111.96 | OFFICE BUILDING | C2 | 2 | Υ | |
| 060 | 020 | 132104 | 9037 | 79,227 | 2035050 | \$3,200,000 | 04/29/04 | \$40.39 | NORPLEX | M1 | 1 | Υ | |
| 060 | 020 | 173580 | 0200 | 3,718 | 2037110 | \$300,000 | 04/30/04 | \$80.69 | RACQUETBALL COURT | C1 | 2 | Υ | |
| 060 | 010 | 335640 | 1430 | 22,934 | 2036866 | \$900,000 | 05/04/04 | \$39.24 | DUCK DELIVERY PRODUCE OF WASHING | C1 | 2 | Υ | |
| 060 | 020 | 781570 | 0360 | 2,542 | 2037574 | \$192,000 | 05/06/04 | \$75.53 | A STREET AUTOMOTIVE | C3 | 1 | Υ | |
| 060 | 010 | 714060 | 0050 | 1,780 | 2044941 | \$295,000 | 06/01/04 | \$165.73 | MEDICAL OFFICES (CONV RESIDENCE) | R2(CUP) | 1 | Υ | |
| 060 | 030 | 000400 | 0024 | 22,560 | 2046685 | \$1,500,000 | 06/07/04 | \$66.49 | EMERALD NORTH INDUSTRIAL BLD NO. | M1 | 1 | Υ | |
| 060 | 030 | 000400 | 0038 | 2,352 | 2049053 | \$400,000 | 06/18/04 | \$170.07 | PACE AUTO MOTIVE | C3 | 1 | Υ | |
| 060 | 010 | 030150 | 0120 | 130,000 | 2051890 | \$13,470,000 | 06/30/04 | \$103.62 | FORMER BOEING OFFICE | M1 | 1 | Υ | |
| 060 | 020 | 214980 | 0060 | 8,878 | 2057152 | \$1,009,572 | 07/08/04 | \$113.72 | EAST MAIN CENTER | RO | 1 | Υ | |
| 060 | 030 | 000400 | 0083 | 10,080 | 2055536 | \$1,055,000 | 07/09/04 | \$104.66 | AGGREKO | C3 | 2 | Υ | |
| 060 | 030 | 936000 | 0095 | 12,000 | 2056136 | \$975,000 | 07/20/04 | \$81.25 | HEBERT CONST | M1 | 1 | Υ | |
| 060 | 040 | 712730 | 0005 | 16,920 | 2062211 | \$1,250,000 | 08/11/04 | \$73.88 | COPELAND LUMBER | HBC | 6 | Υ | |
| 060 | 010 | 885600 | 2669 | 1,801 | 2062885 | \$200,000 | 08/12/04 | \$111.05 | GENERATION CONSTRUCTION | IL | 1 | Υ | |
| 060 | 020 | 869860 | 0126 | 2,720 | 2068641 | \$240,000 | 08/26/04 | \$88.24 | VICAR'S TV SERVICE/APTS | C2 | 2 | Υ | |
| 060 | 020 | 173580 | 0055 | 1,510 | 2071644 | \$170,000 | 09/07/04 | \$112.58 | PENN AIR CONTROL | C1 | 1 | Υ | |
| 060 | 030 | 936000 | 0147 | 39,200 | 2076119 | \$3,536,292 | 10/01/04 | \$90.21 | TWO INDUSTRIAL BUILDINGS | M1 | 1 | Υ | |
| 060 | 040 | 800460 | 0075 | 2,500 | 2075839 | \$165,000 | 10/01/04 | \$66.00 | RETAIL STORE FABRICS | CB2 | 1 | Υ | |
| 060 | 040 | 192007 | 9125 | 1,872 | 2075057 | \$309,000 | 10/05/04 | \$165.06 | SELF SERVICE CAR WASH | IL | 1 | Υ | |

| | | | | | | | | 1 | | 1 | 1 | | |
|-----|-----|--------|------|--------|---------|-------------|----------|----------|----------------------------------|------------|---|---|--|
| 060 | 010 | 030151 | 0060 | 46,871 | 2077544 | \$4,150,000 | 10/18/04 | \$88.54 | FLECTHER'S FINE FOODS | M1 | 2 | Υ | |
| 060 | 030 | 158260 | 0015 | 48,156 | 2081055 | \$2,200,000 | 10/25/04 | \$45.68 | LIVINGSTON BUILDING | M1 | 1 | Υ | |
| 060 | 020 | 869810 | 0140 | 5,500 | 2082356 | \$471,500 | 11/03/04 | \$85.73 | APT & RETAIL | C2 | 1 | Υ | |
| 060 | 030 | 112104 | 9032 | 17,220 | 2082441 | \$1,425,000 | 11/05/04 | \$82.75 | LINE PROPERTIES LLC | M1 | 1 | Υ | |
| 060 | 040 | 236180 | 0430 | 900 | 2087719 | \$92,000 | 11/22/04 | \$102.22 | LAW OFFICE | CB2 | 1 | Υ | |
| 060 | 030 | 000400 | 0071 | 98,000 | 2088731 | \$4,700,000 | 12/03/04 | \$47.96 | OMNI PARK | M2 | 3 | Υ | |
| 060 | 040 | 236180 | 0215 | 2,500 | 2090854 | \$178,000 | 12/13/04 | \$71.20 | RADIO SHACK | CB2 | 1 | Υ | |
| 060 | 030 | 158060 | 0236 | 41,865 | 2091386 | \$2,484,798 | 12/15/04 | \$59.35 | INDUSTIAL BUILDING | M2 | 1 | Υ | |
| 060 | 010 | 885600 | 0990 | 1,032 | 2094018 | \$180,000 | 12/22/04 | \$174.42 | OFFICE | C1 | 1 | Υ | |
| 060 | 020 | 446340 | 0280 | 18,196 | 2092814 | \$1,280,000 | 12/23/04 | \$70.35 | WAREHOUSE | M1 | 1 | Υ | |
| 060 | 020 | 446340 | 0290 | 18,196 | 2092815 | \$1,415,255 | 12/23/04 | \$77.78 | WAREHOUSE | M1 | 1 | Υ | |
| 060 | 020 | 446340 | 0320 | 13,700 | 2093689 | \$878,948 | 12/27/04 | \$64.16 | US ENGINE INC | M1 | 1 | Υ | |
| 060 | 010 | 787740 | 0385 | 9,120 | 2094184 | \$550,000 | 12/30/04 | \$60.31 | COMMERCIAL BUILDING | C3 | 1 | Υ | |
| 060 | 030 | 000400 | 0031 | 5,700 | 2095410 | \$1,075,000 | 01/06/05 | \$188.60 | MAD MAX ROADHOUSE RESTAURANT | C3 | 1 | Υ | |
| 060 | 030 | 885551 | 0130 | 17,950 | 2095893 | \$1,160,000 | 01/07/05 | \$64.62 | OFFICE/WAREHOUSE | M1 | 1 | Υ | |
| 060 | 040 | 236180 | 0220 | 2,500 | 2097064 | \$160,000 | 01/14/05 | \$64.00 | APPLIANCE CENTER | CB2 | 1 | Υ | |
| 060 | 040 | 192007 | 9124 | 7,090 | 2100005 | \$575,000 | 02/01/05 | \$81.10 | MULTI-TENANT AUTO SERVICE CTR | IL | 1 | Υ | |
| 060 | 040 | 236180 | 0185 | 1,250 | 2101424 | \$115,000 | 02/09/05 | \$92.00 | THE KITCHEN RESTAURANT | CB2 | 1 | Υ | |
| 060 | 030 | 012104 | 9049 | 16,523 | 2102756 | \$1,244,000 | 02/10/05 | \$75.29 | PARK 29 BUILDING D | M1 | 1 | Υ | |
| 060 | 040 | 800510 | 0060 | 3,960 | 2104193 | \$370,000 | 02/22/05 | \$93.43 | OFFICE BUILDING | CB1 | 1 | Υ | |
| 060 | 010 | 954300 | 0005 | 2,222 | 2106673 | \$311,000 | 03/01/05 | \$139.96 | ALGONA TERIYAKI | C1 | 1 | Υ | |
| 060 | 020 | 049200 | 0070 | 4,992 | 2107352 | \$490,000 | 03/04/05 | \$98.16 | WOMENS & CHILDRENS CLINIC | RO-H | 1 | Υ | |
| 060 | 010 | 314160 | 0445 | 20,542 | 2108225 | \$885,000 | 03/09/05 | \$43.08 | COMMERCIAL BUILDING | CHECK W | 7 | Υ | |
| 060 | 030 | 885551 | 0020 | 18,375 | 2108541 | \$1,400,000 | 03/11/05 | \$76.19 | WAREHOUSE | M1 | 1 | Υ | |
| 060 | 020 | 733140 | 0640 | 6,000 | 2108539 | \$425,000 | 03/14/05 | \$70.83 | OFFICE BLDG | C3 | 1 | Υ | |
| 060 | 010 | 362104 | 9097 | 21,720 | 2107828 | \$3,700,000 | 03/15/05 | \$170.35 | Thistle Retail Center Bldg No. 1 | C3 | 2 | Υ | |
| 060 | 020 | 391500 | 0230 | 3,853 | 2112631 | \$500,000 | 03/30/05 | \$129.77 | ANDIES RESTAURANT | C1 | 3 | Υ | |
| 060 | 030 | 012104 | 9028 | 17,995 | 2112913 | \$1,489,000 | 03/31/05 | \$82.75 | PARK 29 BUILDING B | M1 | 1 | Υ | |
| 060 | 030 | 012104 | 9012 | 16,739 | 2114046 | \$1,275,000 | 04/05/05 | \$76.17 | PARK 29 BUILDING A | M1 | 1 | Υ | |
| 060 | 030 | 030351 | 0010 | 15,940 | 2114513 | \$1,350,000 | 04/06/05 | \$84.69 | INDUSTRIAL PARK | M1 | 1 | Υ | |
| 060 | 030 | 514310 | 0100 | 7,872 | 2116412 | \$607,500 | 04/13/05 | \$77.17 | GLEASONS CUSTOM CABINET SHOP | M2 | 1 | Υ | |
| 060 | 030 | 080000 | 0050 | 15,936 | 2116475 | \$2,500,000 | 04/19/05 | \$156.88 | PRIME SQUARE LINE RETAIL | C3 | 1 | Υ | |
| 060 | 040 | 192007 | 9046 | 73,353 | 2119398 | \$1,225,000 | 04/28/05 | \$16.70 | FARMANS PICKLE PLANT | IL | 4 | Υ | |
| 060 | 030 | 012104 | 9048 | 18,030 | 2122207 | \$1,598,800 | 05/03/05 | \$88.67 | PARK 29 BUILDING C | M1 | 1 | Υ | |
| | | | | | | | | | | | | | |

| | | 1 | | | | | | | | | | | |
|-----|-----|--------|------|--------|---------|--------------|----------|----------|-------------------------------|---------|---|---|--|
| 060 | 020 | 781570 | 0326 | 2,557 | 2123738 | \$250,000 | 05/12/05 | \$97.77 | Auburn Financial Services | C3 | 2 | Υ | |
| 060 | 020 | 446340 | 0190 | 41,134 | 2123158 | \$3,300,000 | 05/13/05 | \$80.23 | CLAY STREET BUSINESS PARK I | M1 | 1 | Υ | |
| 060 | 030 | 030351 | 0110 | 15,152 | 2123551 | \$1,260,000 | 05/16/05 | \$83.16 | SISSON BUILDING | M1 | 1 | Υ | |
| 060 | 040 | 800510 | 0075 | 6,000 | 2128168 | \$255,000 | 05/26/05 | \$42.50 | THE FLOWER MARKET | CB2 | 1 | Υ | |
| 060 | 030 | 936000 | 0096 | 18,400 | 2127527 | \$1,450,000 | 05/31/05 | \$78.80 | WAREHOUSE/OFF | M1 | 1 | Υ | |
| 060 | 020 | 048900 | 0095 | 7,140 | 2130466 | \$142,500 | 06/13/05 | \$19.96 | VACANT BUILDING | C2 | 1 | Υ | |
| 060 | 030 | 000400 | 0043 | 22,480 | 2135230 | \$1,335,380 | 06/17/05 | \$59.40 | LASER CUTTING NW | M2 | 1 | Υ | |
| 060 | 040 | 800510 | 0630 | 6,000 | 2133500 | \$453,500 | 06/21/05 | \$75.58 | FAMILY RESTAURANT | CB2 | 1 | Υ | |
| 060 | 020 | 917260 | 0005 | 1,624 | 2134261 | \$150,000 | 06/23/05 | \$92.36 | B & G DRY CLEANERS | C1 | 1 | Υ | |
| 060 | 020 | 132104 | 9037 | 79,227 | 2139274 | \$3,573,000 | 07/15/05 | \$45.10 | NORPLEX | M1 | 1 | Υ | |
| 060 | 010 | 192105 | 9073 | 47,794 | 2139730 | \$5,500,000 | 07/18/05 | \$115.08 | SHOPPING CENTER | C1(CUP) | 1 | Υ | |
| 060 | 020 | 733140 | 0470 | 600 | 2143248 | \$190,000 | 07/22/05 | \$316.67 | AUBURN VALLEY BARBER SHOP | C2 | 1 | Υ | |
| 060 | 040 | 396690 | 0095 | 6,264 | 2146802 | \$475,000 | 08/05/05 | \$75.83 | ROSSMAN ELEC CO | CB1 | 1 | Υ | |
| 060 | 040 | 236180 | 0005 | 5,000 | 2150507 | \$375,000 | 08/16/05 | \$75.00 | SEEDERS STEAK AND BREW | CB2 | 1 | Υ | |
| 060 | 010 | 392090 | 0005 | 9,330 | 2155855 | \$870,000 | 09/08/05 | \$93.25 | AUBURN SOUTHEND AUTO PARTS | C3 | 1 | Υ | |
| 060 | 040 | 236180 | 0430 | 900 | 2156762 | \$120,000 | 09/13/05 | \$133.33 | LAW OFFICE | CB2 | 1 | Υ | |
| 060 | 040 | 242006 | 9494 | 4,202 | 2159453 | \$750,000 | 09/28/05 | \$178.49 | TPI PRINTING | HBC | 2 | Υ | |
| 060 | 010 | 858140 | 0100 | 1,728 | 2160671 | \$215,000 | 10/04/05 | \$124.42 | REESE'S AUTO REPAIR | C3 | 1 | Υ | |
| 060 | 030 | 000100 | 0056 | 71,983 | 2162348 | \$11,700,000 | 10/06/05 | \$162.54 | TOP FOODS | C3 | 1 | Υ | |
| 060 | 020 | 048300 | 0160 | 5,868 | 2166986 | \$630,000 | 10/26/05 | \$107.36 | RETAIL | C2 | 1 | Υ | |
| 060 | 030 | 936000 | 0088 | 21,779 | 2166838 | \$2,000,000 | 10/26/05 | \$91.83 | SUNSHINE METALS | M1 | 1 | Υ | |
| 060 | 010 | 030150 | 0040 | 22,966 | 2166662 | \$2,013,616 | 10/28/05 | \$87.68 | OPUS PARK 167 BUILDING NO. 3A | BP | 1 | Υ | |
| 060 | 070 | 202105 | 9052 | 1,776 | 2167253 | \$310,000 | 11/02/05 | \$174.55 | MR. SUDSY CAR WASH | C3 | 1 | Υ | |
| 060 | 040 | 800610 | 0009 | 4,273 | 2170572 | \$600,000 | 11/09/05 | \$140.42 | OFFICE BUILDING | HBC | 1 | Υ | |
| 060 | 040 | 242006 | 9127 | 4,050 | 2173799 | \$280,000 | 11/23/05 | \$69.14 | CONCEPTS PLUS | CB2 | 1 | Υ | |
| 060 | 020 | 049200 | 0460 | 26,080 | 2175719 | \$1,100,000 | 12/10/05 | \$42.18 | TRU-VALUE HARDWARE | C3 | 2 | Υ | |
| 060 | 010 | 030150 | 0030 | 33,256 | 2176524 | \$3,070,448 | 12/15/05 | \$92.33 | OPUS PARK 167 BUILDING NO. 3B | BP | 1 | Υ | |
| 060 | 010 | 030150 | 0020 | 52,677 | 2177095 | \$4,017,968 | 12/21/05 | \$76.28 | OPUS PARK 167 BUILDING NO. 2 | BP | 1 | Υ | |
| 060 | 010 | 030150 | 0041 | 22,966 | 2179037 | \$1,791,348 | 12/29/05 | \$78.00 | OPUS PARK 167 BUILDING C3 | BP | 1 | Υ | |
| 060 | 040 | 800610 | 0275 | 4,800 | 2179713 | \$760,000 | 12/30/05 | \$158.33 | RETAIL STORE | CB1 | 1 | Υ | |
| 060 | 040 | 236180 | 0310 | 2,500 | 2181509 | \$193,500 | 01/06/06 | \$77.40 | ENUMCLAW LICENSE AGENCY | CB2 | 1 | Υ | |
| 060 | 070 | 212105 | 9157 | 13,413 | 2181693 | \$2,240,000 | 01/06/06 | \$167.00 | LINE RETAIL STORE | CN | 2 | Υ | |
| 060 | 030 | 885551 | 0050 | 24,162 | 2181051 | \$2,000,000 | 01/12/06 | \$82.77 | WILSON PRODUCTS | M1 | 1 | Υ | |
| 060 | 020 | 182105 | 9187 | 8,600 | 2182436 | \$1,325,000 | 01/17/06 | \$154.07 | BIKE TECH | C1 | 1 | Υ | |
| | | | | | | | | | | | | | |

| | | | | | 1 | T | | | | 1 | 1 | | 1 |
|-----|-----|--------|------|---------|---------|--------------|----------|----------|--------------------------------------|-----|---|---|----------------------------|
| 060 | 020 | 733140 | 0630 | 6,000 | 2184588 | \$510,000 | 01/27/06 | \$85.00 | 230 OFFICE BLDG | C3 | 1 | Υ | |
| 060 | 030 | 158260 | 0015 | 48,156 | 2186030 | \$3,275,000 | 02/09/06 | \$68.01 | LIVINGSTON BUILDING | M1 | 1 | Υ | |
| 060 | 020 | 173580 | 0170 | 2,560 | 2191067 | \$285,000 | 03/01/06 | \$111.33 | COMPUTER SOLUTIONS | C1 | 1 | Υ | |
| 060 | 020 | 374760 | 0010 | 2,288 | 2193353 | \$385,500 | 03/14/06 | \$168.49 | EDWARD JONES INVESTMENTS | RO | 1 | Υ | |
| 060 | 030 | 080000 | 0005 | 18,054 | 2196438 | \$3,800,000 | 03/27/06 | \$210.48 | AUBURN BUSINESS PARK | C3 | 1 | Υ | |
| 060 | 040 | 236100 | 0070 | 10,080 | 2196472 | \$800,000 | 03/30/06 | \$79.37 | WELDCO-BEALES | IL | 1 | Υ | |
| 060 | 030 | 000400 | 0046 | 4,614 | 2199206 | \$400,000 | 04/03/06 | \$86.69 | GK INDUSTRIAL REFUSE SYSTEMS | M2 | 1 | Υ | |
| 060 | 020 | 391500 | 0050 | 6,700 | 2204286 | \$640,000 | 04/21/06 | \$95.52 | ALPINE PRODUCTS INC | M1 | 1 | Υ | |
| 060 | 040 | 236100 | 0080 | 2,880 | 2211905 | \$652,395 | 05/15/06 | \$226.53 | WAREHOUSE | IL | 1 | Υ | |
| 060 | 030 | 072105 | 9022 | 11,925 | 2211274 | \$1,800,000 | 05/19/06 | \$150.94 | AUBURN COURT RETAIL CENTER | C1 | 1 | Υ | |
| 060 | 040 | 203010 | 0450 | 10,496 | 2209532 | \$800,000 | 05/23/06 | \$76.22 | PLUM CREEK TIMBER- OFFICE&NURSERY | НВС | 1 | Υ | |
| 060 | 020 | 132104 | 9107 | 41,218 | 2212723 | \$3,791,546 | 06/08/06 | \$91.99 | WAREHOUSE | M1 | 1 | Υ | |
| 060 | 020 | 733140 | 8000 | 7,968 | 2218955 | \$825,000 | 06/28/06 | \$103.54 | VACANT RETAIL STORE | C2 | 2 | Υ | |
| 060 | 070 | 212105 | 9040 | 2,400 | 2224454 | \$1,000,000 | 07/21/06 | \$416.67 | DAY & NIGHT GROCERY | C1 | 2 | Υ | |
| 060 | 010 | 030150 | 0270 | 29,942 | 2229744 | \$3,200,000 | 08/09/06 | \$106.87 | AUBURN GYMNASTICS CENTER | M1 | 1 | Υ | |
| 060 | 040 | 252006 | 9116 | 1,296 | 2231134 | \$1,000,000 | 08/18/06 | \$771.60 | ARROW STORE | НВС | 1 | Υ | |
| 060 | 020 | 182105 | 9184 | 4,940 | 2234044 | \$1,525,000 | 08/23/06 | \$308.70 | CHEVRON STATION/MINI MART | C3 | 1 | Υ | |
| 060 | 010 | 335640 | 1770 | 10,246 | 2234457 | \$525,000 | 08/29/06 | \$51.24 | ALGONA STORAGE | C1 | 1 | Υ | |
| 060 | 030 | 514320 | 0010 | 11,344 | 2236474 | \$500,000 | 09/11/06 | \$44.08 | SHAREWAY INDUSTRIES | M2 | 1 | Υ | |
| 060 | 020 | 781620 | 0115 | 2,470 | 2240035 | \$266,100 | 09/21/06 | \$107.73 | MAIN STREET GARAGE | C2 | 1 | Υ | |
| 060 | 020 | 733140 | 0110 | 8,530 | 2240760 | \$675,000 | 09/28/06 | \$79.13 | THE ARCADE | C2 | 1 | Υ | |
| 060 | 040 | 236180 | 0305 | 2,500 | 2240749 | \$165,000 | 09/28/06 | \$66.00 | THE MINT SALOON | CB2 | 1 | Υ | |
| 060 | 030 | 022104 | 9188 | 11,035 | 2248449 | \$2,000,000 | 10/30/06 | \$181.24 | PACIFIC ERECTORS | M1 | 4 | Υ | |
| 060 | 030 | 080000 | 0024 | 173,502 | 2250437 | \$22,024,871 | 10/31/06 | \$126.94 | ALBERTSON'S SUPERMARKET | C3 | 2 | Υ | |
| 060 | 010 | 302105 | 9032 | 42,156 | 2251312 | \$3,170,000 | 11/15/06 | \$75.20 | IMAGINETICS | M2 | 1 | Υ | |
| 060 | 030 | 022104 | 9079 | 1,700 | 2255255 | \$650,000 | 12/01/06 | \$382.35 | WESTSIDE CONCRETE EQUIPTMENT REN | C3 | 1 | Υ | |
| 060 | 030 | 936060 | 0246 | 4,500 | 2255508 | \$875,000 | 12/11/06 | \$194.44 | STEPHANIE'S DELI | C3 | 1 | Υ | |
| 060 | 040 | 236180 | 0096 | 2,600 | 2256393 | \$217,000 | 12/12/06 | \$83.46 | SCHOOL DIST ADM BLDG | CB2 | 1 | Υ | |
| 060 | 030 | 936060 | 0247 | 11,205 | 2261409 | \$825,000 | 01/12/07 | \$73.63 | RETAIL/INDUSTRIAL | C3 | 1 | Υ | Not used, beyond lien date |
| 060 | 020 | 733140 | 0477 | 7,590 | 2261241 | \$1,200,000 | 01/16/07 | \$158.10 | CUGINI FLORISTS | C2 | 1 | Υ | Not used, beyond lien date |

Vacant Sales for Area 060 with Sales Used 04/11/2007

| | | | | | | 0.1.0. | 2.1.5. | SP / Ld. | | _ | Par. | Ver. | |
|------|-------|--------|-------|-----------|---------|-------------|-----------|-------------|-----------------------------|-------|------|------|---------|
| Area | Nbhd. | Major | Minor | Land Area | E# | Sale Price | Sale Date | Area | Property Name | Zone | Ct. | Code | Remarks |
| 060 | 020 | 984330 | 0055 | 8,005 | 2022747 | \$130,000 | 02/20/04 | \$16.24 | OLD IMP | C3 | 1 | Y | |
| 060 | 030 | 936000 | 0160 | 48,787 | 2020470 | \$280,000 | 02/25/04 | \$5.74 | INDUSTRIAL LAND | M1 | 1 | Y | |
| 060 | 040 | 252006 | 9097 | 61,294 | 2024499 | \$865,000 | 03/12/04 | \$14.11 | VACANT LAND | HBC | 1 | Y | |
| 060 | 030 | 122104 | 9005 | 1,512,838 | 2027202 | \$2,500,000 | 03/29/04 | \$1.65 | VACANT LAND/94% WETLANDS | M1 | 1 | Υ | |
| 060 | 040 | 192007 | 9120 | 174,300 | 2042420 | \$350,000 | 05/18/04 | \$2.01 | VAC LAND | IL | 1 | Υ | |
| 060 | 010 | 954300 | 0089 | 3,000 | 2045853 | \$10,000 | 06/07/04 | \$3.33 | VACANT LAND | C1 | 1 | Υ | |
| 060 | 020 | 132104 | 9114 | 368,347 | 2046008 | \$2,394,256 | 06/10/04 | \$6.50 | VACANT LAND | C3 | 1 | Υ | |
| 060 | 030 | 022104 | 9001 | 167,706 | 2047451 | \$75,000 | 06/15/04 | \$0.45 | VACANT WETLANDS | M1 | 1 | Υ | |
| 060 | 040 | 800610 | 0080 | 41,961 | 2052694 | \$490,584 | 06/30/04 | \$11.69 | VACANT COMMERCIAL LAND | HBC | 1 | Y | |
| | | | | | | | | | VACANT COMMERCIAL | | _ | | |
| 060 | 010 | 885600 | 1855 | 24,900 | 2062480 | \$175,000 | 08/11/04 | \$7.03 | LAND | HC | 1 | Y | |
| 060 | 010 | 375160 | 1429 | 597,921 | 2067481 | \$1,850,000 | 08/30/04 | \$3.09 | MINING QUARY OPERATION | OS/CA | 8 | Y | |
| 060 | 030 | 012104 | 9012 | 181,714 | 2066758 | \$1,120,000 | 08/31/04 | \$6.16 | VACANT LAND 35% | M1 | 2 | Y | |
| 060 | 010 | 252104 | 9049 | 540,143 | 2067452 | \$2,431,665 | 09/01/04 | \$4.50 | WETLAND | M1 | 3 | Υ | |
| 060 | 010 | 030150 | 0372 | 180,642 | 2071372 | \$1,174,173 | 09/20/04 | \$6.50 | VACANT COMMERCIAL LAND | C3 | 2 | Y | |
| 060 | 010 | 335640 | 1820 | 66,646 | 2081557 | \$222,000 | 10/04/04 | \$3.33 | VACANT LAND | C1 | 1 | Υ | |
| 060 | 010 | 192105 | 9047 | 69,169 | 2078410 | \$500,000 | 10/19/04 | \$7.23 | VACANT COMMERCIAL LAND | C3 | 2 | Y | |
| 060 | 010 | 232104 | 9013 | 256,568 | 2081878 | \$460,000 | 11/04/04 | \$1.79 | COMMERCIAL LAND-SLOPE | СЗ | 1 | Υ | |
| 060 | 010 | 375160 | 0727 | 143,748 | 2083800 | \$325,000 | 11/05/04 | \$2.26 | VACANT LAND-SLOPE | C3 | 1 | Υ | |
| 060 | 020 | 132104 | 9007 | 312,600 | 2082330 | \$1,520,435 | 11/05/04 | \$4.86 | VACANT LAND | M1 | 1 | Υ | |
| 060 | 010 | 242104 | 9086 | 413,039 | 2087221 | \$2,723,754 | 12/01/04 | \$6.59 | VACANT LAND | C3 | 1 | Υ | |
| 060 | 010 | 885600 | 3015 | 15,982 | 2091962 | \$40,000 | 12/10/04 | \$2.50 | VACANT LAND | IL | 1 | Υ | |
| 060 | 040 | 192007 | 9127 | 66,000 | 2093924 | \$198,000 | 12/29/04 | \$3.00 | VAC LAND | IL | 1 | Υ | |
| 060 | 010 | 375160 | 0711 | 131,987 | 2095643 | \$850,000 | 01/03/05 | \$6.44 | VACANT LAND-SLOPE | C3 | 1 | Y | |
| 060 | 030 | 072105 | 9054 | 62,446 | 2094912 | \$725,000 | 01/06/05 | \$11.61 | VACANT COMMERCIAL LAND | C1 | 1 | Y | |
| 060 | 010 | 885600 | 0308 | 9,632 | 2097839 | \$67,000 | 01/20/05 | \$6.96 | VACANT COMMERCIAL LAND | C1 | 1 | Y | |

| | | | | | | | | | POR SLIPPERY CREEK | | | | |
|------------|------------|------------------|------|----------------------|--------------------|-----------------------------|----------------------|------------------|----------------------------|----------|-----|---------|---------------------------|
| 060 | 040 | 041909 | 9035 | 49,485 | 2098863 | \$75,000 | 01/24/05 | \$1.52 | CAFE & POND | F | 2 | Υ | |
| 060 | 040 | 242006 | 9067 | 10,825 | 2098888 | \$105,000 | 01/25/05 | \$9.70 | VACANT LAND | CB1 | 1 | Υ | |
| 060 | 010 | 335640 | 7835 | 38,189 | 2103428 | \$139,000 | 02/23/05 | \$3.64 | VACANT LAND | C1 | 1 | Υ | |
| 060 | 010 | 885600 | 1950 | 49,163 | 2106739 | \$350,000 | 02/28/05 | \$7.12 | VACANT LAND | HC | 1 | Υ | |
| 060 | 030 | 936060 | 0160 | 37.595 | 2110666 | \$450.000 | 03/23/05 | \$11.97 | VACANT COMMERCIAL LAND | C3 | 1 | Υ | |
| 060 | 020 | 781570 | 0310 | 17,978 | 2111246 | \$324,000 | 03/29/05 | \$18.02 | PARKING LOT | C3 | 3 | Y | |
| 060 | 070 | 212105 | 9103 | 31,087 | 2122526 | \$324,000 \$136,950 | 05/03/05 | \$4.41 | VACANT | R4 | 1 | Y | |
| 060 | 010 | 232104 | 9037 | 61,855 | 2125466 | \$390,000 | 05/03/05 | \$6.31 | VACANT LAND | C3 | 1 | Y | |
| 060 | 040 | 236100 | 0110 | 54,200 | 2123105 | \$220,000 | 05/13/05 | \$4.06 | STORAGE YARD | IL | 1 | Y | |
| 000 | 040 | 230100 | 0110 | 34,200 | 2120100 | Ψ220,000 | 00/10/00 | Ψ4.00 | COMMERCIAL LAND- | - 12 | - | ' | |
| 060 | 010 | 232104 | 9038 | 400,752 | 2123471 | \$805,000 | 05/16/05 | \$2.01 | SLOPE/WETLANDS | C3 | 2 | Y | |
| 060 | 030 | 012104 | 9031 | 41,400 | 2131950 | \$150,000 | 06/02/05 | \$3.62 | VAC LAND | M2 | 1 | Υ | |
| 060 | 030 | 092105 | 9234 | 47,022 | 2132360 | \$300,000 | 06/16/05 | \$6.38 | Vacant Land | CBSO | 1 | Υ | |
| 060 | 030 | 362204 | 9020 | 1,035,724 | 2138789 | \$4,769,981 | 07/12/05 | \$4.61 | VACANT LAND/16% WETLANDS | M1 | 1 | Y | |
| 060 | 020 | 132104 | 9097 | 111,080 | 2148460 | \$563,500 | 08/10/05 | \$5.07 | VACANT LAND | M1 | 2 | Y | |
| 060 | 010 | 335640 | 1565 | 44.866 | 2155795 | \$260,000 | 09/19/05 | \$5.80 | VACANT LAND | C1 | | Y | |
| 060 | 030 | 092105 | 9042 | 76,118 | 2167578 | \$295,000 | 10/21/05 | \$3.88 | VACANT LAND | CBSO | 1 | Υ | |
| 060 | 030 | 030351 | 0170 | 62,262 | 2168240 | \$375,000 | 11/04/05 | \$6.02 | VACANT LAND | M1 | 1 | Υ | |
| 060 | 030 | 158060 | 0242 | 217,800 | 2170872 | \$1,030,000 | 11/08/05 | \$4.73 | VACANT LAND-WETLANDS | M2 | 3 | Υ | |
| 060 | 010 | 335640 | 7930 | 133,088 | 2173419 | \$1,225,000 | 12/02/05 | \$9.20 | VACANT LAND | C-2 | 5 | Υ | |
| 060 | 010 | 242404 | 0000 | 4 724 FEO | 0476445 | \$42 EEO 000 | 10/10/0E | Ф 7 О 4 | BOEING AUBURN PLANT | MO | 1 | 20 | Seg/merge after sale; not |
| 060 060 | 010 030 | 242104 000400 | 9090 | 1,734,559 180,774 | 2176115 2184143 | \$12,550,000 \$1,625,000 | 12/13/05 01/31/06 | \$7.24 \$8.99 | (BLDG 17-05) VACANT LAND | M2 C3 | 1 | 29 Y | in ratio |
| 060 | 010 | 302105 | 9304 | 47,366 | 2188334 | \$375,000 | 02/15/06 | \$7.92 | VACANT LAND | CS | - 1 | T | |
| 060 | 040 | 192007 | 9088 | 160,157 | 2194836 | \$600,000 | 03/21/06 | \$3.75 | VAC LAND | IL | 4 | Υ | |
| 000 | 040 | 192001 | 9000 | 100,137 | 2194030 | φουσ,σου | 03/21/00 | φ3.73 | VAC LAND VACANT LAND/18% | IL | 4 | ' | |
| 060 | 030 | 362204 | 9021 | 109,064 | 2201096 | \$486,720 | 04/20/06 | \$4.46 | WETLANDS | M1 | 1 | Y | |
| 060 | 030 | 158060 | 0031 | 30,870 | 2210044 | \$200,000 | 05/18/06 | \$6.48 | VACANT LAND | M1 | 1 | Y | |
| 060 | 040 | 712730 | 0190 | 19,984 | 2213657 | \$200,000 | 05/26/06 | \$10.01 | VACANT LOT | HBC | 1 | Y | |
| 060 | 010 | 252104 | 9027 | 102,822 | 2217627 | \$1,540,865 | 06/19/06 | \$14.99 | ELLINGSON CROSSING, LLC | M1 | 1 | Υ | |
| 060 | 010 | 375160 | 6721 | 105,850 | 2219026 | \$240,000 | 06/26/06 | \$2.27 | Vacant | C1 | 2 | Υ | |
| 060 | 030 | 936000 | 0035 | 422,532 | 2219912 | \$2,480,000 | 07/05/06 | \$5.87 | SERVICE GARAGE BUILDING | M1 | 1 | Υ | |
| 060 | 020 | 182105 | 9331 | 10,572 | 2231756 | \$135,000 | 08/03/06 | \$12.77 | VACANT COMMERICAL LAND | C1 | 1 | Υ | |
| 060 | 010 | 030150 | 0372 | 180,642 | 2228534 | \$2,937,578 | 08/09/06 | \$16.26 | VACANT COMMERCIAL | C3 | 2 | Υ | |

| | | | | | | | | | LAND | | | | |
|-----|-----|--------|------|---------|---------|-------------|----------|---------|----------------------------|-----|---|---|----------------------------|
| 060 | 010 | 242104 | 9086 | 413,039 | 2228527 | \$6,710,421 | 08/09/06 | \$16.25 | VACANT LAND | СЗ | 1 | Υ | |
| 060 | 020 | 132104 | 9114 | 368,147 | 2228530 | \$5,988,418 | 08/09/06 | \$16.27 | VACANT LAND | С3 | 1 | Υ | |
| 060 | 030 | 022104 | 9073 | 578,441 | 2231001 | \$2,080,325 | 08/15/06 | \$3.60 | VACANT LAND 79% WETLAND | M1 | 4 | Υ | |
| 060 | 020 | 733140 | 0380 | 17,800 | 2232290 | \$400,500 | 08/16/06 | \$22.50 | VACANT CORNER LOT | С3 | 1 | Υ | |
| 060 | 030 | 030351 | 0170 | 40,467 | 2233289 | \$303,000 | 08/17/06 | \$7.49 | VACANT LAND | M1 | 1 | Υ | |
| 060 | 030 | 080000 | 0053 | 44,994 | 2232913 | \$400,000 | 08/22/06 | \$8.89 | VACANT LAND | C3 | 1 | Υ | |
| 060 | 030 | 936060 | 0160 | 37,595 | 2240890 | \$550,000 | 09/28/06 | \$14.63 | VACANT COMMERCIAL LAND | C3 | 1 | Υ | |
| 060 | 010 | 362104 | 9045 | 17,577 | 2248332 | \$15,000 | 10/23/06 | \$0.85 | VACANT LAND | C1 | 1 | Υ | |
| 060 | 040 | 779200 | 0035 | 32,400 | 2252022 | \$200,000 | 11/20/06 | \$6.17 | VACANT COMMERCIAL LAND | HBC | 1 | Y | |
| 060 | 010 | 030150 | 0220 | 72,424 | 2263188 | \$1,100,000 | 01/31/07 | \$15.19 | VACANT LAND | M1 | 1 | Υ | Not used, beyond lien date |